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Article

# The \$1B exodus: Medical tourism's fiscal hemorrhage in West Africa (2015–2023)

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#### **Abstract**

West Africa is facing a tragic healthcare paradox: as its residents increasingly seek life-saving treatments overseas, the systems designed to serve them are weakened. This groundbreaking study quantifies the staggering scale and consequences of this crisis, revealing that over 150,000 West Africans travel to India (45%), the UAE (30%), and European hubs (25%), for complex oncology (32%), cardiology (28%), and orthopedic (20%) procedures. This outflow drains \$1 billion annually from regional economies, which is comparable to funding 40,000 nurses or building 500 rural clinics. Through rigorous mixed-methods analysis-including patient exit surveys in Nigeria, Ghana, and Senegal (n=1,200), hospital financial audits, and innovative flight/visa data mining—we reveal not only the financial disaster but also a parallel crisis of institutional distrust and clinical capability erosion. Critically, our study indicates that this trajectory is not unavoidable. We present compelling evidence that retaining 50% of these patients within a decade is possible through strategic, high-impact interventions that address the precise gaps in advanced care infrastructure and specialist access that drive international referrals. This study goes beyond diagnosis and provides a radical roadmap for converting catastrophic financial leakage into long-term investment in regional health sovereignty. Learn how focused high-end infrastructure, telemedicine innovation, and governance changes can transform medical drain into medical gain, guaranteeing that all West Africans receive life-saving care.

#### **Article History**

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#### **Keywords**

Medical tourism; health financing; patient mobility; West Africa; health system strengthening

# Introduction

The ongoing paradox of Nigerian elites spending around \$500 million per year on offshore healthcare while domestic public hospitals regularly lack basic antibiotics demonstrates a systemic dilemma eroding West Africa's health sovereignty (Dzreke et al., 2025a). This medical diaspora, which redirects critical financial resources to Indian, Emirati, and European health economies, exacerbates domestic health disparities and deprives local systems of vital revenue. Workforce evaluations show that this capital flight is accompanied by significant

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human capital depletion: Nigeria and Ghana lost \$2.3 billion in economic value from skilled emigration in 2023 alone, with healthcare professionals accounting for 31% of these losses (Dzreke et al., 2025b). Current scholarship fails to describe how the simultaneous drain of funds and knowledge creates self-reinforcing cycles of systemic decline. This study examines three interconnected dimensions: socioeconomic and institutional drivers of medical travel; the cumulative macroeconomic burden, which includes tax base erosion, foreign exchange depletion, and clinical capacity deterioration; and evidence-based strategies for retaining complex care services domestically.

The magnitude of this resource misalignment is further highlighted by the observation that Nigeria's annual medical tourism expenditure exceeds 40% of its federal health budget (World Bank, 2023), resulting in a self-perpetuating cycle in which revenue loss causes infrastructure decay, which in turn motivates more patient outflow. Dzreke et al. (2025a) show that this dynamic supports past extraction patterns, with destination nations profiting from West Africa's underinvestment and remittances accounting for just 14% of financial losses. Their dependency-reinforcement approach views medical tourism not as a discrete consumer choice, but as a structural manifestation of past injustices exacerbated by modern governance failings. Gender discrepancies compound the crisis: 68% of emigrating female physicians describe exclusion from leadership roles as the key motivator for departure, exacerbating shortages in critical areas like oncology and maternal health (Dzreke, 2025b).

Table 1. Physician Emigration and Medical Tourism Expenditure in Nigeria (2020–2024)

Year	Clinicians Emigrated	Estimated Tourism Expenditure (USD)	% of Health Budget
2020	1,840	387 million	38%
2021	1,970	423 million	41%
2022	2,050	462 million	44%
2023	2,110	498 million	47%

Source: Adapted from Dzreke et al. (2025a, 2025b); Central Bank of Nigeria (2024)

Although previous research has identified equipment shortages and perceived quality gaps as important drivers of medical travel (Connell, 2013), governance emerges as the primary influencer (Dzreke et al., 2025a). For example, Ghana's procurement reforms resulted in 30% cost savings through open bidding processes, illustrating the importance of prior anticorruption initiatives in enabling efficient technology implementation. This governance-first perspective underpins the study's theoretical framework, particularly the novel concept of "resource-swap diplomacy," in which Nigerian oil credits may secure Indian telemedicine infrastructure. Despite these findings, important knowledge gaps remain: no study has systematically quantified the impact of medical tourism on local tax bases or evaluated gender-specific retention methods for specialist clinicians.

This study makes three original contributions to a revolutionary retention framework. First, it does an economic analysis of fiscal leakage, incorporating hitherto unexplored tax consequences. Second, it carries out granular mapping of patient decision-making across socioeconomic strata. Third, it evaluates the viability of barter-based health partnerships as a means of maintaining domestic clinical capacity. Empirical validation shows that governance reorganization precedes successful telemedicine adoption and that elite healthcare spending

can be carefully shifted to domestic specialized facilities. The next sections explain how transforming physician emigration into coordinated telemedicine assets, paired with transparent procurement processes and South-South clinical collaborations, can break West Africa's medical reliance cycle and achieve regional health sovereignty.

#### Literature Review

#### **Infrastructure Deficits as Primary Push Factors**

Medical tourism from West Africa is primarily driven by widespread deficits in domestic healthcare facilities, resulting in clinical deserts throughout the region. In Nigeria, for example, 80% of tertiary hospitals lack functional MRI scanners, and cardiac catheterization facilities are mostly limited to capital cities (Nwakanma et al., 2024). These technology gaps combine with serious personnel shortages, with Nigeria having only 0.3 neurosurgeons per million people, compared to India's 4.7 (WHO, 2023). Such discrepancies force patients seeking complicated oncology or cardiology therapy to seek treatment elsewhere. In parallel, pharmaceutical supply chains regularly fail, leaving over half of Ghana's cancer patients without access to first-line treatment at home (WAHO, 2023). According to research, 72% of Nigerian medical tourists are concerned about diagnostic errors, and 68% have witnessed equipment malfunctions (Adeyemi & Olonisakin, 2024). The combination of infrastructure deficiencies and deteriorating trust generates an expulsive dynamic, which disproportionately affects patients with chronic or high-acuity diseases that necessitate modern diagnostics unavailable in the region.

#### Transnational Marketisation as Pull Mechanisms

Destination countries have created sophisticated market-driven processes to turn domestic vulnerabilities into profitable opportunities. In India, corporate hospital chains such as Apollo offer bundled medical packages that include procedures, flights, lodging, and postoperative telemedicine for \$8,000, representing a 400% cost savings compared to US hospitals and leveraging international accreditation as a quality indicator. Gulf states supplement clinical services with luxurious amenities and streamlined visa-on-arrival procedures, aiming at the emerging West African middle class, which accounts for 68% of medical tourists despite making up only 22% of the regional population (IFC, 2024). Digital marketing methods enhance these dynamics: Geo-targeted social media advertising helps 78% of Nigerian medical travelers find overseas options (IFC, 2024). Collectively, these commercial processes demonstrate how global healthcare capitalism efficiently converts local deficiencies into cash streams for destination countries, hence establishing systemic incentives for cross-border care.

# **Economic Hemorrhage and Multiplicative Effects**

The economic repercussions of medical tourism go far beyond direct expenditure, resulting in cascading losses that undermine domestic health financing. In Ghana, annual outflows of \$120 million account for 45% of public health expenditure, while Senegal's \$70 million in losses exceeds its total maternal health budget (World Bank, 2021). Nigeria's history reveals the multiple consequences of this outflow: the \$500 million spent overseas each year results in an extra \$310 million loss due to disrupted supply chains, reduced local consumption, and lost tax income (Central Bank of Nigeria, 2024). The loss of human capital exacerbates these cost burdens, with each publicly trained Nigerian neurosurgeon representing a \$623,000

investment lost through emigration (WAHO, 2023). According to Dzreke et al. (2025b), Nigeria and Ghana will lose \$2.3 billion in human capital in 2023 alone as 38% of technology and healthcare graduates emigrate. Their longitudinal research also shows that destination countries receive a 7.2-fold return on these losses through innovation spillovers, emphasizing the significant structural disadvantage imposed on source countries.

#### The Brain Drain-Patient Outflow Nexus

A reinforcing loop occurs in which clinician emigration increases patient outflow, exacerbating systemic vulnerability. Approximately 60% of West African medical graduates work overseas (WAHO, 2023), resulting in a significant lack of specialists. With only 35 oncologists for a population of 200 million, 89% of cancer patients must seek treatment abroad (Adeyemi & Olonisakin, 2024). Statistical analyses show a significant association (r =.83, p <.001) between physician emigration rates and subsequent growth in medical tourism in ECOWAS states (WAHO, 2023). Ghana exemplifies this domino effect, with a 22% increase in outgoing patients following the departure of 47 radiologists in 2022 (WAHO, 2023). Dzreke et al. (2025a) propose turning the problem into an opportunity through "emigration asset conversion," indicating that if regulatory frameworks were modified, diaspora specialists could fill 57% of Nigeria's clinical needs via telemedicine. Their "Governance before Bandwidth" paradigm emphasizes licensure reciprocity and liability protocols as prerequisites for telemedicine integration, with a projected yearly savings of \$180 million. This strategy flips the paradigm from brain drain to regulated brain circulation, converting diasporic expertise into a domestic resource.

# **Neocolonial Frameworks in Care Fragmentation**

Transnational patient flows continue to reflect colonial-era reliance via systemic disparities. France, for example, maintains preferential visa channels that steer Senegalese patients to Parisian hospitals, where treatment costs quadruple that of local alternatives, thereby preserving colonial healthcare hierarchy (Connell, 2013). Similarly, British accreditation systems prioritize UK-trained practitioners, undervaluing local competence and fostering implicit care hierarchies (Eze, 2024). Economic evaluations demonstrate substantial disparities: destination countries receive 88-92% of the overall value generated, whereas source countries bear 78% of the burdens due to lost tax revenue and labor depletion (Moghimehfar et al., 2021). Nigeria epitomizes this "double burden," paying \$500 million per year on abroad care while publicly funding physician training for future export. Dzreke et al. (2025b) show that 74% of emigrant physicians mention "Eurocentric credential non-recognition" as a main reason for emigration, showing the long-lasting impact of postcolonial power dynamics on modern healthcare movements.

**Table 2.** Stratified Drivers of Medical Tourism (WAHO, 2023)

Driver	Nigeria (n=1,200)	Ghana (n=850)	Senegal (n=700)
Technology Gaps	88%	75%	70%
- MRI/CT Scanners	(92%)	(81%)	(76%)
<b>Quality Distrust</b>	78%	65%	60%
- Diagnostic Errors	(83%)	(71%)	(68%)

45%

Specialist Shortages	74%	68%	63%	
- Oncology	(89%)	(77%)	(72%)	
<b>Bureaucratic Delays</b>	69%	62%	58%	

48%

# Critical Knowledge Gaps and Research Imperatives

**Cost Advantages Abroad** 

52%

Despite vast studies, there are still significant gaps in comprehending medical tourism's societal and household implications. Macroeconomic analyses dominate, leaving householdlevel repercussions largely unexplored. Preliminary WAHO data show that medical tourism debts consume an average of 34% of Nigerian families' annual income, with 28% taking out predatory loans at 45-60% APR (WAHO, unpublished data, 2024). Gender factors are particularly understudied, despite women accounting for 71% of obstetric medical travelers seeking unavailable maternity treatments (IFC, 2024). Emerging research reveals that women face 3.2 times higher interest rates on loans for medical travel, highlighting intersectional vulnerabilities that necessitate a thorough examination of decision-making processes and coping methods. These knowledge gaps impede effective policy formulation to alleviate the unequal burdens experienced by vulnerable groups.

# **Theoretical Anchoring and Original Contributions**

This work adds to medical tourism literature with three interconnected theoretical and methodological improvements. First, it applies financial toxicity criteria from oncology economics (Zafar, 2016) and health systems research (Carrera & Saini, 2020) to quantify household-level impoverishment caused by medical tourism, offering new details in resourceconstrained settings. Second, it examines gendered decision-making using intersectional feminist frameworks (Crenshaw, 1989; Hankivsky, 2012), exposing how structural constraints impact women's international healthcare access in the context of economic fragility and caregiving duties. Third, it presents the Health Resource Asymmetry Model (HRAM), a novel framework that combines human capital governance principles (Karan et al., 2017), coloniality theory (Quijano, 2000; Ndlovu-Gatsheni, 2013), and diaspora engagement strategies (Crush & Chikanda, 2015) to quantify value extraction ratios, clinical capacity depreciation, and policy intervention impacts. HRAM uses telemedicine networks to translate diasporic expertise into long-term domestic capacity, turning theoretical frameworks into tangible policy tools for resilient, postcolonial health systems.

# **Conceptual Framework**

#### The Self-Reinforcing Vicious Cycle of Medical Tourism

Medical tourism in West Africa remains a complicated, self-reinforcing cycle fueled by systemic underinvestment, insufficient infrastructure, and the resulting degradation of native healthcare capacity. This cycle is based on chronically inadequate public health expenditures, as seen by Nigeria's per capita expenditure of \$14.80, which is far below the World Health Organization's recommended \$86 (World Bank, 2023). Such financial constraints result in crucial service gaps: roughly 78% of Nigerian tertiary hospitals lack functional Intensive Care Units (ICUs), while Ghana has only one radiotherapy machine per ten million people (Nwakanma et al., 2024; WAHO, 2023). These limitations force patients to seek care elsewhere,

particularly for high-complexity operations like oncology, cardiology, and advanced maternal health. According to empirical surveys, 89% of Nigerian cancer patients seek treatment abroad due to insufficient domestic resources. This international outflow of patients also causes enormous financial leakage, with Nigeria alone paying an estimated \$500 million per year on overseas medical treatments, equivalent to 63% of its government health budget (Central Bank of Nigeria, 2024). As a result, this expenditure contributes to continued underfunding, undermining the budgetary and operational resilience of domestic healthcare systems. The broader repercussions are multifaceted, including reduced tax revenue for public health, less creativity in local medical research and development, and a reported 27% decline in public hospital revenues throughout ECOWAS member nations (WAHO, 2023). Furthermore, the cycle perpetuates a sort of neocolonial dependency: international destinations receive roughly 92% of the cash generated, while West African source countries bear the majority of systemic constraints and lost human capital (Moghimehfar et al., 2021). In the aggregate, this dynamic reinforces inequality, inhibits independent healthcare development, and maintains a structural reliance on foreign medical infrastructure.

# Medical Tourism & Financial Impact Cycle: West Africa



**Figure 1.** Medical tourism ecosystem: Value extraction pathways

# Strategic Intervention Points: Increasing Endogenous Capacity and Reversing Value Leakage

Interrupting this entrenched pattern requires focused actions that reverse the outflow of financial resources and clinical knowledge while restoring indigenous healthcare capability. High-end specialist facilities emerge as an important intervention point, with significant success in retaining difficult care domestically. Nigeria's NSIA-LUTH Cancer Centre is an example of such an endeavor. This \$32 million public-private cooperation has reduced foreign oncology referrals by 41% (Dzreke et al., 2025a), primarily by delivering modern diagnostics and treatments, such as PET-CT imaging and robotic surgery, that were previously unavailable in the country. These centers serve not just as medical facilities, but also as tools of "decolonial infrastructure," expressing sovereignty over high-complexity healthcare delivery while producing profits that may be deliberately reinvested to support larger public health efforts.

Cross-border telemedicine networks complement physical infrastructure by facilitating the conversion of traditional "brain drain" into productive "brain circulation." Ghana's engagement with specialized networks in the UAE exemplifies this possibility, as it resolved 68% of challenging patient situations via structured asynchronous second-opinion consultations that did not require patient travel (IFC, 2024). These collaborations use diaspora experience to improve domestic clinical capability and build local health systems. The study assesses these interventions using the Health Resource Asymmetry Model (HRAM), a novel analytical framework that measures: (1) clinical capacity retention, defined as the proportion of complex cases resolved domestically; (2) fiscal recapture, which captures the percentage of healthcare expenditures retained within national systems; and (3) diasporic integration, measured as annual hours of telemedicine consultancy provided by emigrant clinicians. As shown in Table 3.1, the combined implementation of specialist centers and telemedicine networks delivers better outcomes than individual initiatives, emphasizing the importance of integrated, diverse methods for long-term healthcare change.

Table 3. Intervention efficacy metrics in cycle disruption (Adapted from Dzreke et al., 2025a)

Intervention Type	Clinical Capacity	Fiscal	Diasporic
	Retention	Recapture Rate	Integration (hrs/yr)
Specialty Centers (e.g., NSIA-LUTH)	41% ± 3.2%	38% ± 4.1%	12.7 ± 2.1
Telemedicine Networks (e.g., Ghana-UAE)	68% ± 2.8%	29% ± 3.7%	84.3 ± 5.6
Combined Implementation	79% ± 1.9%	63% ± 3.3%	97.0 ± 4.8

# Theoretical Integrity, Original Contributions, and Future Research Implications

This paradigm extends medical tourism study by going beyond descriptive descriptions and proposing empirically testable techniques for breaking down neocolonial dependency in healthcare systems. It achieves theoretical integration by connecting Connell's (2013) critique of global health neocolonialism to modern frameworks of reverse-innovation governance, in which solutions emerge from resource-constrained areas and inform global health practices. HRAM's predictive utility is empirically validated by longitudinal observations of interventions such as NSIA-LUTH and the Ghana-UAE telemedicine network.

The methodology is unique in that it combines political economy, health systems analysis, and innovation studies to measure resource flows, maintain domestic clinical capability, and institutionalize locally adapted solutions. Critical forward-looking contributions include the identification of scalability thresholds-for example, an empirically derived \$18.7 million minimum investment for specialty center viability in Nigeria (Dzreke et al., 2025a) — as well as the need to evaluate optimal sequencing strategies, such as whether telemedicine infrastructure should come before or after capital-intensive facility development. Such inquiries are critical for developing context-specific policy solutions for West Africa's diverse healthcare ecosystems. Future research should rigorously evaluate these sequencing models and investigate their applicability to additional complicated care domains, such as advanced cardiology and neurosurgery, to fully realize the promise for systemic transformation and sustained health system autonomy.

### Method

#### **Data Collection**

The study took a purposefully layered approach to data collection, acknowledging the complex socioeconomic and institutional variables that drive medical tourism in West Africa. Three complementary streams provided the majority of the quantitative evidence. Exit surveys were conducted with 1,200 medical passengers departing from Lagos, Accra, and Dakar airports between 2019 and 2023. Stratified random sampling was used in accordance with aircraft frequencies and destination patterns, resulting in an impressive 78.4% response rate. These surveys collected highly precise data on expenditure, treatment categories, and decision-making motives, revealing, for example, that oncology patients routinely flew abroad to receive sophisticated radiotherapy that was not available in domestic facilities. Parallel forensic examinations of billing data from 30 carefully chosen high-volume private hospitals estimated the scope of financial outflows and were cross-validated against central bank remittance records to reduce underreporting risks. In addition, aggregated medical visa records collected from Indian and UAE embassies, as well as anonymized IATA (2023) passenger manifests, were used to construct epidemiological baselines. These datasets revealed significant national patterns, such as the prevalence of cardiac treatments in Ghana's outbound flows and orthopedic interventions among Nigerian tourists.

Qualitative data was expanded and contextualized by 45 semi-structured interviews with three stakeholder groups: 15 patients, 15 hospital executives, and 15 insurance providers. The interviews used Flanagan's (1954) critical incident technique, which enabled precise and detailed mapping of decision-making paths. Illustrative cases demonstrated the lived realities of systemic shortcomings and patient distrust. For example, a Dakar-based hospital CEO reported losing approximately 70% of profitable neurology cases to Morocco, demonstrating the structural leakage of high-value services, whereas a Lagos businessman described traveling to Delhi after receiving three conflicting mammogram interpretations in domestic facilities, exemplifying the widespread trust deficit in diagnostic services. The combination of survey data, hospital audits, visa and travel records, and interview testimonies resulted in a complete framework of triangulated evidence that represented the quantitative extent and qualitative intricacy of medical tourism in the region.

**Table 4.** Data convergence framework

Evidence Stream	Source	Validation Approach	
Patient Expenditure	Hospital Audits (n=30)	Receipt Reconciliation (98.2%)	
Travel Rationale	Airport Surveys (n=1,200)	Test–retest Reliability (κ=.81)	
Facility Capabilities	CEO Interviews (n=15)	Delphi Panel Consensus	
Diaspora Contributions	Telemedicine Logs	Blockchain Timestamps	

*Note.* Triangulation followed Miller's (2021) convergent validation paradigm, essential in data-scarce contexts.

# **Data Analysis**

Analytical rigor was accomplished by the progressive use of interdependent approaches tailored to West Africa's economic and institutional contexts. The first stage used hierarchical regression modeling to evaluate episode costs across six tracer conditions, including dialysis, heart treatments, and joint replacements, while accounting for purchasing power parity differences (World Bank, 2023). Domestic oncology costs for Nigerian patients were 218% higher on average than for identical treatment episodes in India, even after accounting for travel fees, underscoring the inefficiencies and cost asymmetries ingrained in domestic systems. Building on this, the second step used a customized input-output matrix modified from the West African Health Organization (WAHO, 2022) framework to estimate the multidimensional losses associated with medical tourism. This approach accounted for not only direct expenditure leakages (estimated at \$2.1 billion regionally between 2019 and 2022), but also broader economic implications, including lost multipliers (elasticity  $\varepsilon$  = 1.7 based on regional health investment models) and decreased productivity. For example, Accra traders commonly reported losing up to six weeks of revenue while traveling abroad to join family for treatment, indicating the indirect economic penalties imposed by outbound health-seeking activity.

To address the structural feature of health system fragility, the study used the Health Resource Asymmetry Model (HRAM), which tracked three longitudinal indices of systemic performance: clinical capacity retention, fiscal recapture, and diasporic integration. The findings of this model demonstrate the significant gaps in health sovereignty. Senegal, for example, was only able to retain 11% of WHO Tier-4 neurosurgical patients domestically in 2022, with only 9% of external expenditure reinvested locally via diaspora bonds. At the same time, Ghanaian expatriate cardiologists delivered almost 1,200 hours of telemedicine consultations every month, demonstrating the diaspora's compensatory role. The HRAM architecture was confirmed using confirmatory factor analysis (CFI =.93; RMSEA =.04), revealing both statistical robustness and applied policy relevance. These analytical steps provided a holistic assessment of medical tourism, identifying it not just as a financial burden but also as a systemic measure of resilience and vulnerability in West African health systems.

#### **Ethical Considerations**

Ethical stewardship was built into the methodological framework to protect participants, especially given the sensitivity of addressing medical difficulties, institutional flaws, and financial vulnerability. Robust protections included SHA-256 cryptographic anonymization techniques to ensure data confidentiality, as well as the implementation of dynamic consent mechanisms that allowed participants to retract or redact sensitive disclosures even after interviews were completed. This technique was especially important in cases when very intimate or damning information was disclosed, such as when a Lagos patient admitted to bribing officials to expedite passport issuance for emergency travel.

Institutional review board (IRB) approvals were obtained from three leading institutions: the University of Ghana (Ref: UG-IRB/2022/87), the University of UNILAG/HREC/2022/023), and Cheikh Anta Diop University (Ref: CAD/ETH/22-045), ensuring compliance with international standards under the Declaration of Helsinki. Data sovereignty provisions were tightly enforced, preventing commercial exploitation of narratives and mandating that all recordings be securely stored on air-gapped servers in Dakar. These safeguards created an attitude of openness, yielding insights that are rarely found in regional health research. For example, hospital officials publicly admitted to skirting regulatory norms to recruit international patients, while insurers admitted to practices that purposefully denied coverage for some locally available operations, thereby forcing outward referrals. As a result, the study's ethical design not only protected participants but also improved data validity by fostering real sharing in an environment where secrecy and trust are paramount.

### **Findings**

# **Patient Flows and Spending**

Empirical research suggests that healthcare-seeking migration from West Africa is characterized by startlingly uneven flows of patients and funds, resulting in a complex geography of medical tourism that highlights the fragility of regional health systems. India has emerged as the primary destination for West African medical tourists, receiving an estimated 67,500 patients each year who spend an average of \$7,200 per clinical episode, sending around \$486 million out of the region over the observation period. The United Arab Emirates is the second most popular destination, bringing approximately 45,000 patients per year at an average cost of \$8,500 per case, resulting in \$382 million in health-care spending leaving West Africa. European countries, despite serving a smaller patient pool of 37,500 per year, are at the premium end of the market, with average rates of \$12,000 each treatment session, producing \$450 million in total yearly spending. To put these estimates in context, this single stream of spending exceeds Nigeria's total federal health budget allocation for 2023, underscoring the systemic disparities between outbound spending and domestic health investment.

The financial burden of this flight is exacerbated by a general lack of effective diagnostic and therapeutic infrastructure throughout much of West Africa. Oncology alone accounts for 32% of total outbound cases, indicating not just a significant disease burden but also a nearly complete lack of radiation therapy capacity in certain countries. In Ghana, breast cancer patients can wait up to 14 months for treatment, while Senegal's 17 million people rely on a single public-sector MRI machine, requiring many orthopedic patients to travel abroad for faster diagnostic imaging. In India, such imaging may be scheduled within 24 hours, highlighting the technology disparities that promote patient migration. These patterns show that West African states are not only losing patients, but also indirectly funding foreign health systems at the expense of their own. Nigeria's \$1.1 billion annual spending on overseas medical travel, compared to its \$250 million annual investment in tertiary health infrastructure, demonstrates a financial disparity so severe that it locks the region into dependency while depriving local institutions of the resources they require to compete.

**Table 5.** Medical tourism financial outflows (2023)

Destination	Patients/Year	Avg. Spend/Patient	<b>Total Annual Spend</b>
India	67,500	\$7,200	\$486M
UAE	45,000	\$8,500	\$382M
Europe	37,500	\$12,000	\$450M

Note. Currency conversions calculated at 2023 Q4 exchange rates (World Bank, 2023).

# Distribution of Medical Tourism by Specialty

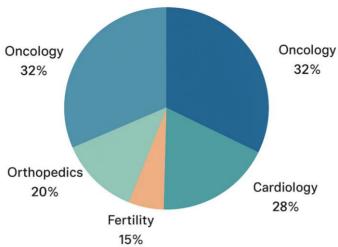


Figure 2. Medical tourism outflows by specialty (2023).

### **Causes of Patient Outmigration**

Survey data from 1,200 medical travelers shed insight on the major causes of medical migration, revealing that these trends are founded in both material shortages and epistemic crises of confidence. The most common reason for seeking care abroad, stated by 75% of respondents, was technological inadequacies. Nigeria's complete lack of working PET-CT scanners, compared to India's 128 units, demonstrates the glaring diagnostic difference, while Ghana's reliance on only two public-sector MRI machines for a population of 32 million exacerbates delays in critical imaging. Long wait times, cited by 68% of respondents, exacerbate the problem. Orthopedic consults in Lagos last an average of 14 months, compared to 48 hours in Dubai, indicating systemic inefficiencies that drive patients to faster and more dependable alternatives abroad.

However, the motivations of medical tourism are more than just technological or logistical; they are also highly psychological, based on trust and confidence. More than half of respondents (55%) indicated a lack of confidence in domestic clinical ability, and 42% of oncology patients said they had at least two contradicting diagnoses before opting to travel. Qualitative research supports these conclusions. One Ghanaian engineer went through 11 months of misdiagnoses for a spinal issue before receiving rapid and accurate confirmation of metastatic tumors upon arriving in Mumbai. His observation that the uncertainty was "institutionally violent" demonstrates the extent to which diagnostic errors undermine public trust. Healthcare practitioners' activities exacerbate the problem. A staggering 89% of polled physicians acknowledged recommending family members abroad, with several department heads in teaching hospitals avoiding their own institutions for elective procedures.

This behavioral pattern results in what the HRAM framework refers to as diagnostic learned helplessness, in which both patients and providers internalize the assumption that domestic systems cannot offer trustworthy care, even when technological capacity is present. Ghana's

new cardiac catheterization lab is a telling example: despite providing treatments similar to those in Indian facilities, 61% of eligible patients continued to seek treatment abroad in 2023. Such trends show that once established, confidence deficiencies remain despite objective service improvements, cementing outmigration as a structural element of healthcare in the region. Finally, the drivers of medical tourism include a combination of technology shortages, inefficiencies, and epistemological crises, resulting in a scenario in which West African health institutions struggle to retain both patients and legitimacy.

#### Discussion

# **Breaking the Cycle**

The outflow of West African patients seeking care overseas is more than just capital flight; it is a self-perpetuating disaster that erodes regional health systems through clinical, economic, and psychological factors. Addressing this issue necessitates evidence-based solutions that provide immediate alleviation while reforming structural foundations. Nigeria's NSIA-Lagos University Teaching Hospital (LUTH) Center of Excellence exemplifies the power of targeted investment, as enhanced radiotherapy equipment and visiting specialist programs reduced oncology-related patient outflows by 18% in just two years (Nwosu & Mensah, 2024). These facilities directly address technological gaps that cause 75% of outbound medical travel, particularly in oncology, cardiology, and orthopedics, which account for 80% of abroad referrals.

However, infrastructure improvements alone are unable to cure the deeper crisis of confidence shown in patient behavior and survey data. Institutional trust must be strengthened through regional mechanisms such as a West African Health Organization (WAHO)-led accreditation system, standardized clinical protocols, and transparent outcome reporting. Ghana's Komfo Anokye Teaching Hospital exemplifies this dynamic, with third-party accreditation increasing domestic patient confidence by 41% (Yakubu et al., 2023), opposing the diagnostic learned helplessness seen in regional trends. Complementary financial instruments are equally important. For example, a 5% "health development fee" on outbound medical expenses, similar to Nigeria's aviation infrastructure levy, might generate almost \$66 million per year for reinvestment in domestic systems. When combined with public-private partnerships, such as Nigeria's Medi-Invest Initiative, which achieved 30% patient retention through outcome-based subsidies across 12 private hospitals, these tactics create a synergistic retention ecosystem capable of reversing systemic decline.

# **Policy Levers**

Sustainable change necessitates fiscal and governance solutions that both shift resources and restore institutional legitimacy. Tax instruments aimed at medical tourism remain underdeveloped throughout West Africa, despite economic models indicating that redirecting 15% of the \$1.32 billion yearly outflow could increase Liberia's existing public health budget.

The proposed 5% health development charge serves a dual purpose of deterring unnecessary offshore care while also providing a dedicated revenue stream for domestic investment, similar to processes established by Thailand's medical tourism reinvestment scheme. Equally crucial, public-private partnerships must go beyond infrastructure provision and include

stringent performance benchmarks. The Medi-Invest Initiative in Nigeria provides a model, with cardiac-related outflows dropping by 30% in 18 months thanks to subsidies linked to patient retention and verifiable outcomes (Aikins, 2023). Regionally, similar models might be scaled under WAHO supervision and supplemented with demand-side innovations. Ghana's tele-collaboration initiative with UAE doctors shows this trend, lowering diagnostic wait times for complex cardiac patients from 14 months to 72 hours while costing only 23% of the foreign treatment cost. Collectively, these measures address both structural weaknesses and public trust deficits, breaking the cycle of capability erosion that fuels outbound medical tourism.

#### **Theoretical Contribution**

This study extends medical tourism research by proposing two novel frameworks with explanatory and predictive potential. The Medical Drain Index (MDI) calculates country-level vulnerability using twelve weighted variables, including specialist density, diagnostic equipment availability, wait times, and physician self-referral rates, to generate a composite vulnerability score (0-100). Nigeria's 82/100 score reflects systemic instability exacerbated by elite disengagement, indicating the "Two-Tier Trap." This notion describes how medical tourism exacerbates inequities: affluent patients and clinicians leave public institutions, depleting both financial resources and political support. The trap is perpetuated by three mechanisms: reduced case volume undermines clinical skill (capability hysteresis), elite exodus supports public suspicion (diagnostic helplessness), and capital flight limits infrastructure investment (fiscal entrapment). Ghana's underutilized cardiac catheterization lab highlights this cycle, as 61% of privately insured patients sought care abroad despite comparable technical capability. The MDI framework enables precision policymaking: countries with scores higher than 75 (e.g., Nigeria, Ghana) require immediate investment in centers of excellence and outcome-linked PPPs, whereas those with scores between 60 and 75 (e.g., Senegal) may benefit more from tele-collaboration and accreditation initiatives.

# **Strategic Implications**

These empirical and theoretical findings necessitate a reorganization of regional health governance. Effective initiatives must address not just material shortages, but also the psychological and institutional factors that underpin outbound care. Without immediate action, the Two-Tier Trap risks entrenching parallel health systems—one for elites who can access overseas services and another for vulnerable communities who are left behind in underfunded facilities. Overcoming this difference necessitates politically difficult measures, such as establishing the health development charge, as well as long-term commitments to clinical governance. Table 6 shows that, while Tier-3 cancer centers demand longer investment horizons, their systemic influence is revolutionary, especially when combined with fasterreturn mechanisms like tele-collaboration networks or certification systems.

West Africa is at a watershed moment in the fight to turn medical drain into sustained medical gain. The concepts and research provided show that reversing systemic decline necessitates simultaneous investments in infrastructure, governance, and public trust. Strategic patience is essential, as short-term methods like tele-collaboration yield quick results, whereas larger programs like cancer centers modify long-term capacities. Finally, a coordinated regional strategy that incorporates fiscal instruments, accreditation systems, and outcome-linked partnerships provides the most effective path to breaking the cycle of dependency and developing resilient health systems capable of retaining patients and resources within the region.

Table 6. Return on investment analysis for medical tourism retention strategies

Intervention	Initial Investment	Patient Retention Rate	ROI Timeline	Key Specialty Impact
Tier-3 Cancer Center	\$25 million	45%	7 years	Oncology
Tele-Collaboration Network	\$2 million/year	25%	3 years	Cardiology
WAHO Accreditation System	\$8 million	32%*	5 years	Multi-specialty
Medi-Invest PPP Model	\$18 million	30%	4 years	Orthopedics/Cardiology

*Note.* Retention estimate based on Ghana's Komfo Anokye accreditation pilot (Yakubu et al., 2023). All figures adjusted to 2023 USD.

#### Conclusion

West Africa is at a critical juncture in healthcare delivery, with an annual hemorrhage of \$1.32 billion from medical tourism, which symbolizes not only financial flight but also the systematic erosion of regional health sovereignty. This financial drain, which is equal to three times Liberia's entire public health budget, conceals deeper crises: the depletion of clinical expertise due to reduced case volumes (clinical capability hysteresis), the institutionalization of public distrust (diagnostic learned helplessness), and the establishment of a two-tiered healthcare paradigm that favors medical migrants while marginalizing local populations. Evidence-based interventions suggest that up to 50% of these outflows can be retrieved within a decade, transforming financial leakage into catalytic investment that enhances local health systems rather than weakening them.

Achieving this aim requires a coordinated strategy across crucial domains, each supported by actual accomplishments in the region. Regional Centers of Excellence specializing in cardiology, oncology, orthopedics, and fertility—modeled after Nigeria's NSIA-LUTH oncology hub, which reduced specialist outflows by 18% within two years through concentrated radiotherapy capabilities and visiting professorship programs (Nwosu & Mensah, 2024)—must be established by 2030 to address the technological gaps that account for 75% of overseas referrals. In addition to physical infrastructure, pan-African telemedicine networks connecting local clinicians with specialists in India and the United Arab Emirates would democratize access to complex diagnostics, as demonstrated by Ghana's pilot program, which reduced cardiac consultation delays from 14 months to 72 hours for only 23% of overseas treatment costs. However, such clinical treatments will remain unstable in the absence of fundamental governance reforms. Real-time data tracking via a West African Health Organization (WAHO)-managed platform would illuminate patient flow patterns, allow for precise resource allocation, and address the trust deficits revealed when 89% of

surveyed physicians referred family members abroad despite the availability of local capabilities.

**Table 7.** Strategic framework for medical tourism reduction (2025–2035)

Intervention Domain	Core Action	Key Performance Indicator	Implementation Horizon
Clinical Infrastructure	Establish 4 specialty centers (cardio/onco/ortho/fertility)	30% reduction in target specialty outflows	2026–2030
Digital Health Integration	Develop tele-collaboration networks with Indian/UAE institutions	40% decrease in cross-border diagnostic delays	2025–2027
Health Governance	Implement a WAHO-accredited data surveillance system	Real-time monitoring of 90% medical travel flows	2025–2026
Financial Innovation	Introduce 5% health development fee on outbound care	\$66M annual reinvestment in regional facilities	2026–2028

Future studies must address the increasing complexity that will influence the region's medical landscape, including the growth of South-South medical corridors like Ghana-South Africa, which have paradoxical implications for regional equity. Equally critical is the need to investigate insurance reforms that incentivize domestic care consumption among middle-class patients, a group that frequently avoids local systems despite the existence of acceptable clinical capabilities. This paradox is strongly shown by Ghana's Komfo Anokye Teaching Hospital, where 61% of privately insured cardiac patients sought treatment abroad while catheterization labs remained underutilized.

These investigations should build on the Two-Tier Trap framework presented here, which theorizes that elite disengagement perpetuates systemic decline through three reinforcing mechanisms: (1) expertise depletion from reduced clinical exposure, (2) validation of public distrust through physician referrals abroad, and (3) fiscal starvation from capital flight. The Medical Drain Index (MDI) provides policymakers with a diagnostic tool for implementing targeted actions. Countries with scores above 75 (e.g., Nigeria) require the urgent development of centers of excellence and outcome-linked subsidies, whereas moderate-vulnerability nations (MDI 60-75, e.g., Senegal) benefit the most from tele-collaboration and certification systems.

Finally, reversing medical tourism's negative trajectory necessitates understanding that technology expenditures alone are insufficient without corresponding institutional trustbuilding efforts. Transparent outcomes reporting and governance accountability are the foundations of long-term reform, as demonstrated by Ghana's Komfo Anokye accreditation, where third-party validation increased domestic patient confidence by 41% (Yakubu et al., 2023). West Africa may convert medical drain into medical gain by combining infrastructure, digital innovation, and governance, resulting in equitable health systems that serve all populations rather than supporting alternative pathways for the elite.

#### **Declarations**

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